## CITY OF SALMON ARM

## **BYLAW NO. 4564**

# A bylaw respecting the 2023 to 2027 Financial Plan

WHEREAS in accordance with the provisions of Section 165 of the Community Charter, the Council is required, by bylaw, to adopt a financial plan for the period of at least five years;

NOW THEREFORE the Council of the City of Salmon Arm, in the Province of British Columbia, in an open meeting assembled, hereby enacts as follows:

1. "Schedule "A" attached hereto, and forming part of the bylaw is hereby declared to be the 2023 to 2027 Financial Plan of the City of Salmon Arm.

### 2. SEVERABILITY

If any part, section, sub-section, clause of this bylaw for any reason is held to be invalid by the decisions of a Court of competent jurisdiction, the invalid portion shall be severed and the decisions that it is invalid shall not affect the validity of the remaining portions of this bylaw.

### 3. ENACTMENT

Any enactment referred to herein is a reference to an enactment of British Columbia and regulations thereto as amended, revised, consolidated or replaced from time to time.

## 4. EFFECTIVE DATE

This bylaw shall come into full force and effect upon adoption of same.

## 5. CITATION

This bylaw may be cited for all purposes as "City of Salmon Arm 2023 to 2027 Financial Plan Bylaw No. 4564".

READ A FIRST TIME THIS	$11^{th}$	<b>DAY OF</b>	JANUARY	2023
READ A SECOND TIME THIS	$11^{\text{th}}$	DAY OF	JANUARY	2023
READ A THIRD TIME THIS	11 <sup>th</sup>	DAY OF	JANUARY	2023
ADOPTED BY COUNCIL THIS	23rd	DAY OF	JANUARY	2023

MAYOR

CORPORATE OFFICER

# **City of Salmon Arm**

2023 - 2027 Financial Plan

	2023	2024		2025		2026	2027
	Budget	Budget		Budget		Budget	Budget
Consolidated Revenues	<b>***</b>	<b>***</b>	•	00 000 000	Φ.	00 050 405	<b>\$</b> 00 500 007
Property and MRDT Taxes - Net	\$21,729,110	\$22,163,692	\$	22,606,966	\$	23,059,105	\$ 23,520,287
Frontage & Parcel Taxes	3,723,220	3,797,684		3,873,638		3,951,111	4,030,133
Sales of Service	9,156,295	9,339,421		9,526,209		9,716,733	9,911,068
Revenue From Own Sources	3,081,680	3,143,314		3,206,180		3,270,304	3,335,710
Rentals	343,435	350,304		357,310		364,456	371,745
Federal Government Transfers	353,120	360,182		367,386		374,734	382,229
Provincial Government Transfers	667,025	680,366		693,973		707,852	722,009
Other Government Transfers	229,508	234,098		238,780		243,556	248,427
Transfer From Prior Year Surplus	295,120	301,022		307,042		313,183	319,447
Transfer From Reserve Accounts	2,950,720	3,009,734		3,069,929		3,131,328	3,193,955
Transfer From Reserve Funds	-	-		_		-	
Total Consolidated Revenues	\$42,529,233	\$43,379,817	\$	44,247,413	•	45,132,362	\$ 46,035,010
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Consolidated Expenditures							
General Government Services	\$ 4,204,490	\$ 4,288,580	\$	4,374,352	\$	4,461,839	\$ 4,551,076
Protective Services	7,691,470	7,845,299		8,002,205		8,162,249	8,325,494
Transportation Services	5,857,580	5,974,732		6,094,227		6,216,112	6,340,434
Environmental Health Services	62,850	64,107		65,389		66,697	68,031
Environmental Development Service	3,285,140	3,350,843		3,417,860		3,486,217	3,555,941
Recreation and Cultural Services	5,351,985	5,459,025		5,568,206		5,679,570	5,793,161
Fiscal Services - Interest	1,352,725	1,379,780		1,407,376		1,435,524	1,464,234
Fiscal Services - Principal	1,364,760	1,392,055		1,419,896		1,448,294	1,477,260
Capital Expenditures	3,740,325	6,563,160		6,196,950		4,918,606	5,091,106
Transfer to Surplus	, , , <u>-</u>	· · ·		, , , <u>-</u>		-	· · ·
Transfer to Reserve Accounts	3,168,988	484,338		991,496		2,413,608	2,387,754
Transfer to Reserve Funds	1,131,520	1,154,150		1,177,233		1,200,778	1,224,794
Water Services	2,853,400	2,910,468		2,968,677		3,028,051	3,088,612
Sewer Services	2,464,000	2,513,280		2,563,546		2,614,817	2,667,113
	· ·						
Total Consolidated Expenditures	\$42,529,233	\$43,379,817	\$	44,247,413	\$	45,132,362	\$ 46,035,010
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-	2023	2024	2025	2026	2027
	Budget	Budget	Budget	Budget	Budget
Capital Projects					
Finances Acquired					
General Operating Fund Water Operating Fund Sewer Operating Fund Federal Government Grants Provincial Government Grants Prior Year Surplus Reserve Accounts Reserve Funds Development Cost Charges Short Term Debt Long Term Debt Developer Contributions	\$ 2,189,925 763,100 787,300 2,228,550 3,172,250 28,000 10,244,531 2,629,300 785,750 - 7,265,041 836,200	\$ 4,887,360 912,300 763,500 548,500 838,500 - 3,460,500 2,737,000 607,250 399,500 4,380,000	\$ 5,157,650 716,800 322,500 - - 1,365,000 3,523,500 875,000 - 56,025,000	\$ 3,581,150 1,042,800 294,656 - - - 842,500 1,226,000 480,000 - 3,470,000	\$ 3,746,150 819,300 525,656 - - - 1,447,500 1,296,500 695,000 - 1,500,000
Total Funding Sources	\$ 30,929,947	\$ 19,534,410	\$67,985,450	\$10,937,106	\$ 10,030,106
Finances Applied Transportation Infrastructure Buildings Land IT Infrastructure Machinery and Equipment Vehicles Parks Infrastructure Utility Infrastructure	\$ 13,083,776 8,688,300 - 70,000 1,325,700 427,000 748,630 6,586,541	\$ 10,481,650 430,000 - 120,000 1,204,500 265,000 1,553,460 5,479,800	\$ 9,638,650 555,000 - 20,000 2,363,500 655,000 764,000 53,989,300	\$ 6,088,650 330,000 - 20,000 746,000 95,000 370,000 3,287,456	\$ 4,813,650 103,000 - 20,000 936,500 145,000 445,000 3,539,956
Total Capital Expense	\$ 30,929,947	\$ 19,534,410	\$67,985,450	\$10,937,106	\$ 10,003,106

## **Departmental Summary:**

	2023	2024	2025	2026	2027
*	Budget	Budget	Budget	Budget	Budget
		<b>4</b> 050 000	<b>400.000</b>	<b>A</b> 400 000	ф. 400.000
General Government Services	\$ 54,300	\$ 250,000	\$ 100,000	\$ 100,000	\$ 100,000
Protective Services	1,115,800	502,000	292,000	167,000	617,000
Transportation Services	14,234,276	11,444,150	12,385,150	6,682,650	5,198,150
Environmental Health Services	-	555,000	255,000	70,000	60,000
<b>Environmental Development Services</b>	-	_	-	-	<b>–</b>
Recreation and Cultural Services	1,803,030	1,253,460	914,000	580,000	465,000
Water Services	9,155,604	4,203,800	716,800	3,042,800	1,316,800
Sewer Services	4,566,937	1,326,000	53,322,500	294,656	2,273,156
Total by Department	\$ 30,929,947	\$ 19,534,410	\$67,985,450	\$ 10,937,106	\$ 10,030,106

1. Table One (1) reflects the proportion of total revenue proposed to be raised from each funding source in 2023. Property taxes form the greatest proportion of revenue of the City. The first column details the proposed percentage of revenue including Conditional Government Transfers and the second column shows the proposed percentage of revenue excluding Conditional Government Transfers. Conditional Government Transfers are funds provided by other levels of government or government agencies to fund specific projects. The absence of this funding would result in an increase to property taxes, debt borrowing or funding from reserves or other sources (ie. developers, donations, etc.) or result in the project not being undertaken.

The City collects three (3) types of parcel tax; a water frontage tax; a sewer frontage tax and a transportation parcel tax. The water and sewer frontage tax rate is applied to each parcel of land taxable foot frontage. The frontage rate is comprised of a capital debt repayment component plus 10% of the water and sewer operation and maintenance budget for preventative maintenance of the utilities infrastructure. The City introduced a transportation parcel tax in 2003. The transportation parcel tax is collected to maintain the City's transportation network to an adequate level to minimize future reconstruction costs and ensure the network is safe from hazards and disrepair. To this end, the transportation parcel tax provides a stable and dedicated source of funding. The transportation parcel tax was specifically implemented on a "flat rate per parcel" rather than an "ad velorum tax" basis recognizing that all classes of property are afforded equal access to the City's transportation network and should contribute to its sustainability equally. This method directed tax dollars away from business and industry to residential.

The City also receives a Municipal Regional District Tax (MRDT) which is levied and collected by the Provincial Government on all daily accommodation rentals within the City. Under the direction and approval of the Accommodation Industry, the City has applied to the Provincial Government to levy a 2% MRDT which will be utilized on initiatives that will increase exposure/awareness of Salmon Arm as a tourism destination with emphasis on off-season event expansion.

The City endorses a 'user pay' philosophy in its collection of fees and charges. Such fees and charges (ie. development, building, plumbing and fire permits, recreational program and rental fees and cemetery services) are reviewed annually to ensure adequate cost recovery for the provision of services. The policy of the City is to work towards full cost recovery for services provided. The objective in reviewing fees and charges periodically is to measure the cost of providing municipal services versus the cost recovery established through user fees and charges. Development Cost Charges are based on the City's Long Term Financial Plan. Included in this percentage is the City's investment income. The City exercises a stringent cash management plan to maximize investment and interest income.

Other sources of revenue provide funding for specific functions such as the Columbia Shuswap Regional District's contribution to the Shuswap Regional Airport, Recreation Centre, Shaw Centre, Cemeteries and Fire Training Centre.

The proceeds from borrowing and developer contributions fund capital projects pursuant to the City's Long Term Financial Plan.

## Schedule "B" – Bylaw #4564 2023 Revenue Policy Disclosure

Table 1: Proportions of Total Revenue

Revenue Source	Percentage to Total Revenue Includes Conditional Government Transfers	Percentage to Total Revenue Excludes Conditional Government Transfers
Property Taxes	41.17%	47.63%
Parcel Taxes	7.05%	8.16%
User Fees, Charges and Interest Income	23.84%	27.58%
Other Sources	14.18%	0.70%
Proceeds From Borrowing	13.76%	15.93%
	100.00%	100.00%

2. Table Two (2) reflects the distribution of property tax between the different property classes. The objective of the City is to set tax rates in order to maintain tax stability while maintaining equality between the property classes. The policy of the City is to develop a tax rate which maintains the proportionate relationship between the property classes. Inflationary increases in assessments are reduced to reflect only the 'real' increase attributed to new construction for each property class. This allows the property owner to be confident that, in any year, their property tax bill will only increase as much as their proportion of the increase in tax revenue required year to year.

The City reviewed the property tax multiple structure and equalized the general municipal property tax rate and associated multiple for Class 5 (Light Industry) and Class 6 (Business) by shifting general municipal property taxes between Class 5 (Light Industry) and Class 6 (Business) commencing in 2017. This property tax stability strategy is in keeping with its objective to maintain tax stability while maintaining equality between property classifications.

Assessment values fluctuate as market values change in one class or another. It is this market value change that may precipitate an amendment to the class multiple.

The Provincial Government has legislated a municipal taxation rate cap for the Class 2 (Utilities) assessments. The City of Salmon Arm Class 2 (Utilities) general municipal property tax rate adheres to this legislation.

Table 2: Distribution of Property Taxes Between Property Classes

Property Class	2022 Tax Rate	Class Multiple	Percentage to Total Property Tax	Percentage to Total Property Assessment Value
Residential	3.0324	1.00:1	66.45%	87.64%
Utilities	23.3768	7.71:1	0.80%	0.14%
Supportive Housing	0.000	0.00:1	0.00%	0.00%
Major Industry	65.1406	21.48:1	2.73%	0.17%
Light Industry	10.0717	3.32:1	2.59%	1.03%
Business	10.0717	3.32:1	26.69%	10.60%
Managed Forest Land	7.4675	2.46:1	0.01%	0.00%
Recreational/Non Profit	2.3528	0.78:1	0.14%	0.24%
Farm	13.3093	4.39:1	0.59%	0.18%

3. The City adopted a Permissive Tax Exemption Policy in 1998 which outlines the eligibility criteria to receive a permissive tax exemption. The Annual Municipal Report for 2020 contains a schedule of permissive tax exemptions granted for the year and the amount of tax revenue exempted.

Commencing in 1999, the City provided a three (3) year permissive tax exemption for each eligible organization. These include religious institutions, historical societies, some recreational facilities, service organizations and cultural institutions.

Table 3: Permissive Tax Exemptions

Organization	General Municipal Tax Exemption	Other Government Tax Exemption	Total
Churches	\$ 41,054.00	\$ 35,174.50	\$ 76,228.50
Non Profit Societies	422,707.00	246,032.00	668,739.00
Senior Centers	13,637.00	6,892.00	20,529.00
Other	4,140.00	2,108.00	6,248.00
Sports Clubs	268,921.00	141,012.00	409,933.00
Total	\$ 750,459.00	\$ 431,218.50	\$ 1,181,677.50

4. The Official Community Plan for the City of Salmon Arm identifies the revitalization of the downtown as a priority. As a result, in 2005, the City established a Downtown Revitalization Tax Exemption Program pursuant to City of Salmon Arm Revitalization Tax Exemption Bylaw No. 3471.

The Revitalization Tax Exemption Program is a tool that Council is using to encourage property investment in the downtown area (hereinafter referred to as the Revitalization Area). Council's objective is to stimulate and reinforce development initiatives in the Revitalization Area by promoting property investment within the C-2, "Town Centre Commercial Zone" and to reinforce the City's investment in infrastructure upgrades and beautification projects.

City of Salmon Arm Revitalization Tax Exemption Bylaw No. 3741 establishes property tax exemptions in respect of construction of a new improvement or alteration of an existing improvement where the alteration has a value in excess of \$75,000.00 to encourage revitalization in the Revitalization Area.

Table 4: Revitalization Tax Exemptions

Area	2017	2018	2019	2020	2021	2022
	General	General	General	General	General	General
	Municipal	Municipal	Municipal	Municipal	Municipal	Municipal
	Tax	Tax	Tax	Tax	Tax	Tax
	Exemption	Exemption	Exemption	Exemption	Exemption	Exemption
C-2 "Downtown Commercial Zone"	\$ 29,851.20	\$ 24,304.74	\$ 24,657.03	\$ 18,939.56	\$ 14,424.23	\$ 10,358.95

5. The Official Community Plan for the City of Salmon Arm identifies the revitalization of the "Industrial Zones" as a priority. As a result, in 2014, the City established an Industrial Revitalization Tax Exemption Program pursuant to City of Salmon Arm Revitalization Tax Exemption Bylaw No. 4020.

The Revitalization Tax Exemption Program is a tool that Council is using to encourage property investment in the "Industrial Zones" (hereinafter referred to as the Revitalization Area). Council's objective is to stimulate and reinforce development initiatives in the Revitalization Area by promoting property investment within the "Industrial Zone" and to reinforce the City's investment in infrastructure upgrades and beautification projects.

City of Salmon Arm Revitalization Tax Exemption Bylaw No. 4020 establishes general municipal property tax exemptions in respect of construction of a new improvement or alteration of an existing improvement where the alteration has a value in excess of \$300,000.00 to encourage revitalization in the Revitalization Area.

This bylaw shall have an expiration date of five (5) years from the date of adoption.

Area	2017	2018	2019	2020	2021	2022
	General	General	General	General	General	General
	Municipal	Municipal	Municipal	Municipal	Municipal	Municipal
	Tax	Tax	Tax	Tax	Tax	Tax
	Exemption	Exemption	Exemption	Exemption	Exemption	Exemption
"Industrial Zone"	\$ 0.00	\$ 5,425.51	\$ 5,400.26	\$ 7,614.60	\$ 36,999.43	\$ 91,830.85