

From: Lance Reimer
Sent: Monday, October 25, 2021 11:51 AM
To: Caylee Simmons
Cc: Kevin Pearson; Lance Reimer
Subject: Re: ZON-1216

Good day,

It was brought to my attention late last week there is a public hearing tonight regarding the maximum 20% of a Lot area can be used for storage.

ABC Storage has brought in a considerable amount of revenue into Salmon arm and Shuswap in the last 5 years, we have managed to capture a large amount of out of province business and continuing to grow it. We are just supplying a service for the obvious need.

My wife and myself who own the company have taken pride in building a professional storage business. I believe we have done a good job of making a nice impression on the layout and use of the land we own. Over 50% of our business is out of town clients storing their belongings in our facility instead of hauling it all back to Alberta or various locations throughout BC. We have a steady flow of local Salmon arm 3rd party business's, Mobile RV Repair, detailing business's, landscape business's, snow removal business's etc. that come into our facility to repair and maintain our customers units and our grounds. We also proudly support 4 local families off our business that live in the Salmon Arm area.

I understand as a large taxpayer already, you could capitalize on extra tax income from buildings etc, however, between Armstrong and Sicamous, there is over one dozen illegal storage business operating (Some within the city limits of salmon arm) that are operating without paying the high federal passive income tax as well as the local tax's, instead they are running a cash business's, mostly on ALR land and paying taxes accordingly.

I'm just trying to support my family and with increased inflation and taxes, we must be able to capture this extra out of province revenue to fill our lots to meet the demands of our increasing costs.

Thank you for your time and consideration.

Lance Reimer
ABC Storage